

Ivanhoe Furniture Marketplace

TRADE PROGRAM



ABOUT THE PROGRAM

We believe exceptional spaces begin with exceptional partnerships. The program was created exclusively for interior designers, architects, builders, and trade professionals who demand both elevated style and seamless execution. As a member, you'll gain access to a curated collection of luxury furnishing many available for immediate delivery along with preferred pricing designed to support your project margins.

Our ever-evolving showroom features high-end designer pieces, including one-of-a-kind samples, allowing you to source distinctive furnishings without the typical industry lead times. Whether you're designing a single room, staging a luxury residence, or completing a full-scale build, our team is here to support you with personalized service, flexible solutions, and a streamlined buying experience.

We proudly partner with interior designers, architects, builders, and industry professionals through our exclusive Trade Program — designed to elevate your projects while simplifying your sourcing process. Members enjoy preferred pricing on our curated collection of high-end, designer furniture, including immediate access to showroom samples at exceptional values.

With a constantly evolving inventory, quick turnaround options, and personalized support, we help you bring your vision to life on time and within budget. Whether you're furnishing a single room or an entire property, our trade team is committed to providing a seamless, elevated experience tailored to your needs.

A partnership built to help you deliver exceptional results.



ABOUT

Brands we love bringing into the home.

DESIGNER BRANDS

We thoughtfully source from a collection of designer brands known for craftsmanship, comfort, and timeless style.

A CURATED SELECTION FEATURING

Bernhardt Furniture

Universal Furniture

Lexington Furniture

Dovetail Furniture

Baker Furniture

AND MORE AVAILABLE IN-STORE AND BY CONSULTATION

Ask about special ordering and seasonal selections.





BENEFITS

Who We Partner With

We proudly partner with interior designers, architects, builders, and industry professionals through our exclusive Trade Program; designed to elevate your projects while simplifying your sourcing process. Members enjoy preferred pricing on our curated collection of high-end, designer furniture, including immediate access to showroom samples at exceptional values. With a constantly evolving inventory, quick turnaround options, and personalized support, we help you bring your vision to life on time and within budget. Whether you're furnishing a single room or an entire property, our trade team is committed to providing a seamless, elevated experience tailored to your needs.

Who We Partner With

- Interior Designers
- Architects
- Builders & Contractors
- Home Stagers
- Real Estate Developers



PREFERRED TRADE PRICING

Enjoy exclusive discounts on our luxury inventory, with additional incentives available for volume and repeat projects.

IMMEDIATE ACCESS TO DESIGNER INVENTORY

Source high-end showroom samples and in-stock pieces-perfect for clients who want luxury without the wait.

FIRST LOOK PRIVILEGES

Be the first to preview new arrivals and secure high-demand pieces before they hit the floor.

DEDICATED TRADE SUPPORT

Work directly with a knowledgeable team member who understands your timelines, clients, and vision.

HOLD & RESERVE OPTIONS

Secure pieces for your projects with flexible hold options.

FIRST LOOK PRIVILEGES

Be the first to preview new arrivals and secure high-demand pieces before they hit the floor.

WHITE-GLOVE DELIVERY

Professional delivery, placement, and packaging removal-ensuring a flawless final presentation.

SOURCING ASSISTANCE

Let us help you locate the perfect piece through our extended network of vendors and resources.

MARKETING COLLABORATION

We feature our trade partners and their projects-helping grow your brand locally.

Apply to Join

CONTACT

Visit our showroom or contact us to become part
of The Atelier Trade Collective at Ivanhoe
Furniture Marketplace.